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ARIZONA'S Economy

Arizona's Economy: Finding a Second Wind?

By George W. Hammond, Ph.D., EBRC Director and Research Professor June 1, 2017



rizona's economy coasted into 2017 with modest forward momentum. State job gains decelerated late last year and slower growth has persisted into early 2017. Nonetheless, the state continues to outpace the nation in job creation. In better news, the state's unemployment rate declined again last year, and is now back to a level last seen just before the Great Recession. Tightening labor markets are translating into faster wage and income growth and that should eventually boost retail sales. Overall, the outlook calls for the state to accelerate modestly in the near term, before growth slows as demographic forces (baby boom retirements) take hold.

Arizona Recent Developments

Official benchmark employment data for 2016 have been released by the U.S. Bureau of Labor Statistics (BLS). Arizona posted another year of solid gains, adding 68,300 net new jobs. That translated into 2.6% growth, close to the state's 2.5% growth rate in 2015, but well above the national rate of 1.7%. The Phoenix metropolitan statistical area (MSA) added 60,200 jobs last year, which generated 3.1% growth. That was slightly slower than the 3.2% pace in 2015. In contrast, job growth in the Tucson MSA accelerated significantly last year, from 0.8% in 2015 to 1.3% in 2016. Most of the job gains in Arizona were in Phoenix, which accounted for 88.1% of the state total. Tucson added 4,700 jobs, which accounted for 6.9%.

Statewide, job gains last year were concentrated in professional and business services; education and health services; leisure and hospitality; trade, transportation, and utilities; and financial activities (**Exhibit 1**). These five sectors together accounted for 84.5% of state job growth. The only sector

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"Arizona posted another year of solid gains, adding 68,300 net new jobs. That translated into 2.6% growth...well above the national rate of 1.7%"



"The state added 6,600 construction jobs last year and employment in this sector has increased by 23,500 since hitting bottom in 2011"

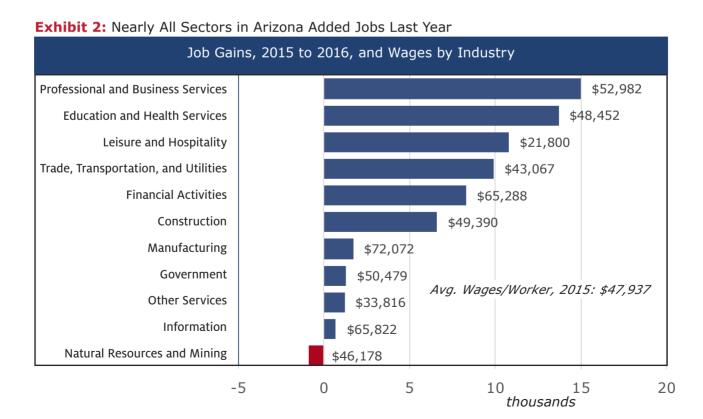
to lose jobs last year was natural resources and mining. This was caused by declines in copper production driven by low prices.

The state added 6,600 construction jobs last year and employment in this sector has increased by 23,500 since hitting bottom in 2011 (annual basis, Exhibit 1). Nonetheless, construction employment remained more than 100,000 jobs below its pre-recession peak in 2006. Recent gains in construction jobs have been driven in part by increased residential construction activity. Arizona housing permits increased 23.1% in 2016, with single-family permits up 11.4% and multi-family permits up 62.5%. Activity increased in the Phoenix MSA last year, with total permits rising 27.6%. That was fueled by both single-family (up 10.9%) and multi-family (up 75.6%) permits. Housing permits in the Tucson MSA rose 1.6% last year, with single-family activity up 8.7% and multi-family activity down 77.2%.

According to the latest data from the U.S. Bureau of Economic Analysis (BEA), state personal income increased 4.3% last year. With 1.1% population growth, as measured by the Arizona Office of Economic Opportunity, that translated into an increase in per capita income of 3.1%. Arizona's rate of increase last year was slightly above the national pace of 2.9%, but well above the national rate of inflation of 1.3%, measured by the national CPIU. That indicates a rising standard of living in Arizona.

Nonetheless, Arizona's per capita income remained well below the national average. Indeed, the percentage gap in 2016 was 17.7%, down slightly from 17.9% in 2015, but well above the gap ten years ago of 10.1%.

Arizona's merchandise exports to Mexico continued to fall in early 2017, with the value of exports down 8.3% over the year in the first quarter. Pedestrian and personal vehicle passenger border



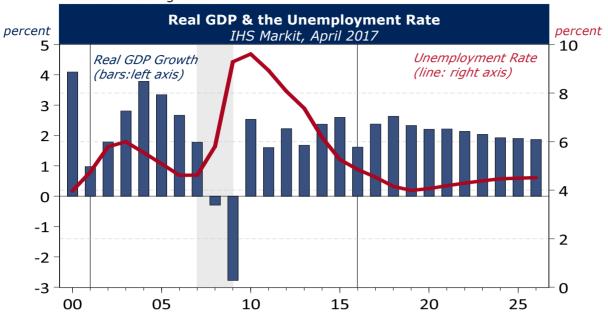


Exhibit 2: U.S. Real GDP Growth Accelerates in the Near Term While the Labor Market Tightens

crossings from Mexico to the U.S. through Arizona border ports rose last year, but at a slow pace. These trends were likely impacted in important ways by the major appreciation in the U.S. dollar versus the Mexican peso since mid-2014.

Arizona Outlook

The state outlook depends in part on future national economic performance. The national baseline forecast calls for the U.S. economy to continue to expand during the next decade. It also calls for a modest acceleration in the near term, with real GDP, our broadest measure of economic activity, expected to speed up from 1.6% growth last year to 2.6% growth by 2018. Growth slows thereafter to the 2.0% per year range, as demographic forces (baby boomer retirement) weigh on the labor force (Exhibit 2).

Continued steady improvement in the U.S. economy lays a solid foundation for gains in Arizona during the forecast. However,

while Arizona is forecast to continue to outpace the nation in job, population, and income growth, it is not likely to return to growth rates that were common during the 30 years before the Great Recession, Exhibit 3 summarizes the current forecast for the state. Arizona's job growth is expected to decelerate modestly this year, with the rate falling from 2.6% last year to 2.4% in 2017. Job gains accelerate in 2018. with faster U.S. growth, before gradually declining to the 2.0% per year range during the remainder of the forecast.

Arizona Outlook Summary

Sustained job growth means faster population gains, as Arizona draws migrants from other states. Overall, population growth is forecast to rise from 1.1% last year to 1.7% by 2018.

Income gains accelerate in the near term, with growth rising from 4.3% last year to 5.7%

"While Arizona is forecast to continue to outpace the nation in job, population, and income growth, it is not likely to return to growth rates that were common during the 30 years before the Great Recession."



Exhibit 3: Arizona Outlook Summary 2017q2

| | Actual* | | | |
|------------------------|---------|--------|--------|--------|
| | 2016 | 2017 | 2018 | 2019 |
| Growth Rate | | | | |
| Nonfarm Jobs | 14:24 | 2.4 | 2.7 | 2.3 |
| Personal Income | 7:12 | 5.7 | 6.1 | 5.8 |
| Retail Sales Less Food | 0:00 | 3.4 | 4.6 | 5.2 |
| Population | 2:24 | 1.5 | 1.7 | 1.7 |
| Level | | | | |
| Unempl. Rate | 4:48 | 4.7 | 4.3 | 4.2 |
| Housing Permits | 36,561 | 41,090 | 45,443 | 46,314 |

in 2017 and 6.1% in 2018. The large increase in 2017 is driven in part by the increase in the state minimum wage from \$8.05/hour to \$10.00/hour in 2017 and by tighter labor market conditions more generally. The forecast calls

for Arizona's unemployment rate to fall from 5.2% in 2016 to 4.2% by 2019. Stronger income growth is forecast to eventually translate into faster sales growth.

"Sustained job growth means faster population gains, as Arizona draws migrants from other states."

FORECAST TABLES

| Arizona | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|---------------------------------------|---------|---------|---------|---------|---------|---------|
| Personal Income (\$ mil) | 267,361 | 278,925 | 294,779 | 312,814 | 331,066 | 351,275 |
| % Chg from Year Ago | 4.5% | 4.3% | 5.7% | 6.1% | 5.8% | 6.1% |
| Retail Sales (\$mil) | 92,635 | 94,848 | 99,204 | 103,629 | 109,513 | 115,547 |
| % Chg from Year Ago | 4.7% | 2.4% | 4.6% | 4.5% | 5.7% | 5.5% |
| Total Nonfarm Employment (000s) | 2,635.7 | 2,704.0 | 2,770.2 | 2,846.4 | 2,913.2 | 2,982.5 |
| % Chg from Year Ago | 2.5% | 2.6% | 2.4% | 2.7% | 2.3% | 2.4% |
| Population (000s), July 1st estimates | 6,758.3 | 6,835.5 | 6,935.7 | 7,052.7 | 7,173.0 | 7,292.7 |
| % Chg from Year Ago | 1.4% | 1.1% | 1.5% | 1.7% | 1.7% | 1.7% |
| Residential Building Permits (units) | 28,910 | 36,561 | 41,090 | 45,443 | 46,314 | 46,121 |
| % Chg from Year Ago | 7.1% | 26.5% | 12.4% | 10.6% | 1.9% | -0.4% |

| Phoenix-Mesa-Glendale MSA | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|---------------------------------------|---------|---------|---------|---------|---------|---------|
| Personal Income (\$ mil) | 186,693 | 196,521 | 208,879 | 222,782 | 238,135 | 254,182 |
| % Chg from Year Ago | 4.9% | 5.3% | 6.3% | 6.7% | 6.9% | 6.7% |
| Retail Sales (\$ mil) | 65,100 | 67,239 | 70,678 | 74,066 | 79,012 | 83,787 |
| % Chg from Prior | 5.1% | 3.3% | 5.1% | 4.8% | 6.7% | 6.0% |
| Total Nonfarm Employment (000s) | 1,912.8 | 1,972.9 | 2,031.7 | 2,099.5 | 2,164.0 | 2,222.9 |
| % Chg from Year Ago | 3.2% | 3.1% | 3.0% | 3.3% | 3.1% | 2.7% |
| Population (000s), July 1st estimates | 4,482.9 | 4,550.4 | 4,630.7 | 4,716.7 | 4,805.5 | 4,896.6 |
| % Chg from Year Ago | 1.8% | 1.5% | 1.8% | 1.9% | 1.9% | 1.9% |
| Residential Building Permits (units) | 22,402 | 28,207 | 30,656 | 32,338 | 33,102 | 33,894 |
| % Chg from Prior | 10.1% | 25.9% | 8.7% | 5.5% | 2.4% | 2.4% |

| Tucson MSA | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|---------------------------------------|---------|---------|---------|---------|---------|---------|
| Personal Income (\$ mil) | 38,922 | 40,090 | 41,742 | 43,815 | 46,089 | 48,400 |
| % Chg from Year Ago | 2.7% | 3.0% | 4.1% | 5.0% | 5.2% | 5.0% |
| Retail Sales (\$ mil) | 12,943 | 13,057 | 13,520 | 13,892 | 14,573 | 15,178 |
| % Chg from Year Ago | 3.1% | 0.9% | 3.5% | 2.8% | 4.9% | 4.1% |
| Total Nonfarm Employment (000s) | 368.6 | 373.4 | 378.7 | 385.9 | 392.7 | 398.7 |
| % Chg from Year Ago | 0.8% | 1.3% | 1.4% | 1.9% | 1.8% | 1.5% |
| Population (000s), July 1st estimates | 1,009.4 | 1,013.1 | 1,021.3 | 1,030.3 | 1,039.2 | 1,048.4 |
| % Chg from Year Ago | 0.2% | 0.4% | 0.8% | 0.9% | 0.9% | 0.9% |
| Residential Permits (units) | 2,428 | 3,048 | 3,658 | 3,911 | 3,960 | 3,987 |
| % Chg from Year Ago | -25.3% | 25.5% | 20.0% | 6.9% | 1.3% | 0.7% |

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| Arizona - Labor Force and Employment, SA | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|--|-------------------|-----------------|----------------|------------|----------|
| Persons (000s, seasonally adjusted), Local Are | a Unemployment | Statistics, BLS | | | |
| Civilian Labor Force | 3,260.5 | 3,277.8 | 3,302.1 | 3,324.0 | 3,330.9 |
| % Chg from Year Ago | 1.9% | 2.2% | 2.7% | 3.3% | 3.4% |
| Employment | 3,098.5 | 3,114.2 | 3,134.1 | 3,157.1 | 3,165.6 |
| Unemployment | 162.0 | 163.6 | 168.0 | 166.9 | 165.3 |
| Unemployment Rate | 5.0 | 5.0 | 5.1 | 5.0 | 5.0 |
| Employees on Nonagricultural Payrolls (000s, s | seasonally adjust | ed), Current Em | ployment Stati | stics, BLS | |
| Total | 2,735.4 | 2,731.2 | 2,739.9 | 2,736.1 | 2,745.8 |
| % Chg from Year Ago | 2.6% | 2.2% | 2.2% | 1.9% | 2.0% |
| Total Private | 2,323.7 | 2,320.6 | 2,329.2 | 2,327.2 | 2,336.6 |
| % Chg from Year Ago | 3.0% | 2.5% | 2.6% | 2.3% | 2.4% |
| Goods Producing | 309.3 | 309.1 | 309.9 | 310.4 | 313.5 |
| Mining and Logging | 11.5 | 11.5 | 11.7 | 11.6 | 11.4 |
| Construction | 136.4 | 135.7 | 135.2 | 137.2 | 139.7 |
| Manufacturing | 161.4 | 161.9 | 163.0 | 161.6 | 162.4 |
| Durable Goods | 122.3 | 122.5 | 123.0 | 122.5 | 122.6 |
| Non-Durable Goods | 37.9 | | | | |
| Service Providing | 2,426.1 | 2,422.1 | 2,430.0 | 2,425.7 | 2,432.3 |
| Private Service Providing | 2,014.4 | 2,011.5 | 2,019.3 | 2,016.8 | 2,023.1 |
| Wholesale Trade | 93.1 | 94.3 | 95.3 | 95.5 | 96.0 |
| Retail Trade | 331.2 | 329.9 | 329.6 | 327.2 | 328.0 |
| Transportation and Utilities | 95.8 | 95.4 | 95.3 | 95.6 | 95.7 |
| Information | 44.7 | 44.6 | 44.6 | 44.8 | 45.4 |
| Finance and Insurance | 154.6 | 156.7 | 157.3 | 158.2 | 159.4 |
| Real Estate and Rental and Leasing | 51.3 | 50.8 | 51.5 | 51.1 | 50.7 |
| Professional and Business Services | 420.3 | 416.7 | 418.9 | 416.5 | 414.5 |
| Professional, Scientific, and Technical Services | 140.1 | 140.5 | 143.0 | 142.3 | 140.4 |
| Management of Companies and Enterprises | 32.4 | 32.0 | 32.0 | 32.1 | 32.2 |
| Administrative and Support Waste Management and Remediation Services | 247.8 | 244.2 | 243.9 | 242.1 | 241.9 |
| Educational Services | 59.4 | 59.0 | 59.1 | 59.0 | 60.4 |
| Health Care and Social Assistance | 357.8 | 358.3 | 360.4 | 359.9 | 361.5 |
| Arts, Entertainment, and Recreation | 42.3 | 41.7 | 41.2 | 39.9 | 41.1 |
| Accommodation and Food Services | 276.0 | 277.5 | 279.8 | 283.1 | 283.7 |
| Other Services | 87.9 | 86.6 | 86.3 | 86.0 | 86.7 |
| Government | 411.7 | 410.6 | 410.7 | 408.9 | 409.2 |
| % Chg from Year Ago | 0.3% | 0.3% | 0.2% | -0.4% | -0.3% |
| Federal Government | 55.5 | 55.4 | 55.4 | 55.3 | 55.0 |
| State Government | 87.0 | 86.9 | 86.9 | 86.7 | 87.1 |
| Local Government | 269.2 | 268.3 | 268.4 | 266.9 | 267.1 |
| | | | | | |

| Arizona - Earnings, Sales, Housing, Bankruptcy | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|--|-------------|-------------|-------------|-------------|----------|
| Average Hourly Earnings by Industry (\$, not seaso | | | | | |
| Total Private | 24.06 | 24.71 | 25.03 | 24.69 | 25.2 |
| % Chg from Year Ago | 3.4% | 4.9% | 5.6% | 4.1% | 5.6% |
| Construction | 25.72 | 25.82 | 26.27 | 25.82 | 25.70 |
| Manufacturing | 23.65 | 24.30 | 24.26 | 24.03 | 24.24 |
| Financial Activities | 27.96 | 28.55 | 28.78 | 28.25 | 29.17 |
| Professional and Business Services | 25.84 | 26.83 | 26.88 | 26.87 | 27.3 |
| Trade, Transportation, and Utilities | 22.34 | 23.54 | 23.85 | 23.77 | 24.7 |
| Education and Health Services | 26.25 | 25.73 | 25.71 | 26.18 | 26.2 |
| Leisure and Hospitality | 14.36 | 14.98 | 15.09 | 14.94 | 15.0 |
| Sales (\$000s, accrual), ADOR | | | | | |
| Aggregate Retail Sales, EBRC* | 9,586,531.4 | 8,238,536.2 | 7,800,679.2 | 8,766,762.9 | |
| % Chg from Year Ago | 5.5% | 11.4% | 1.3% | 5.1% | |
| Retail Sales | 6,801,712.1 | 4,975,045.1 | 5,005,936.1 | 5,714,988.3 | |
| Food, EBRC** | 1,105,079.3 | 1,110,518.8 | 1,115,964.5 | 1,118,173.7 | |
| Restaurants & Bars | 1,164,884.6 | 1,134,157.7 | 1,185,066.8 | 1,339,856.0 | |
| Gasoline, EBRC*** | 514,855.5 | 1,018,814.7 | 493,711.7 | 593,745.0 | |
| Gallons, ADOT | 245,637.2 | 465,424.7 | 226,473.3 | 266,134.0 | |
| Utilities | 667,783.9 | 723,424.6 | 655,261.4 | 642,521.3 | |
| Communications | 164,471.5 | 170,308.9 | 172,990.9 | 168,479.7 | |
| Amusements | 115,473.2 | 104,502.0 | 117,161.2 | 148,883.6 | |
| Rentals Personal Property | 338,837.6 | 321,454.0 | 323,782.6 | 412,912.5 | |
| Contracting | 951,015.6 | 769,125.8 | 771,999.9 | 920,632.0 | |
| Hotel/Motel | 187,828.6 | 263,850.4 | 327,472.4 | 385,423.4 | |
| Mining, Oil, & Gas Production | 13,176.0 | 10,481.0 | 11,191.2 | 11,037.4 | |
| Mining Severance | 68,988.8 | 58,379.3 | 61,304.6 | 71,741.2 | |
| Printing | 19,054.9 | 17,207.4 | 18,228.2 | 20,052.6 | |
| Publishing | 6,904.7 | 8,525.2 | 6,326.3 | 7,267.5 | |
| Use Tax | 607,972.5 | 496,562.6 | 482,007.2 | 511,216.0 | |
| New Housing Units Authorized, Census C-40 | | | | | |
| Total Units | 3,401 | 2,484 | 2,304 | 3,595 | 3,25 |
| % Chg from Year Ago | 24.7% | -10.4% | -3.5% | 40.8% | 26.3% |
| Single Family Units | 1,916 | 1,745 | 1,989 | 2,627 | 2,38 |
| % Chg from Year Ago | 1.8% | 7.5% | 7.1% | 12.6% | 6.89 |
| 2-4 Unit Structures | 48 | 34 | 61 | 40 | 3 |
| 5-plus Unit Structures | 1,437 | 705 | 254 | 928 | 84 |
| Bankruptcy Filings, U.S. Bankruptcy Court - Arizor | | | | | |
| Total | 1,026 | 945 | 882 | 1,493 | 1,44 |
| % Chg from Year Ago | -5.1% | 11.7% | -14.5% | -2.0% | 2.6% |
| Chapter 7 | 820 | 695 | 682 | 1,225 | 1,20 |
| · | 15 | 17 | 11 | 4 | 1/20 |
| Chapter 11 | 1.7 | | | | |

^{*}EBRC estimates Aggregate Retail Sales by summing Retail Sales (ADOR), Food Sales estimated by EBRC (food is not taxable in Arizona), Restaurant and Bar Sales (ADOR), and Gasoline Sales estimated by EBRC using number of gallons sold in Arizona (ADOT) and current tax rate on gasoline (ADOR).

^{**}estimated by EBRC.

^{***}estimated by EBRC using gallons sold (ADOT) and tax rate (ADOR).



| Arizona - Demographics and Vital Statistics | 2012 | 2013 | 2014 | 2015 | 2016 |
|--|------------------|---------------|---------|---------|---------|
| Demographics and Vital Statistics (July 1st Estima | tes, 000s), ADHS | , ADOA & EBRO | C | | |
| Population* | 6,498.6 | 6,581.1 | 6,667.2 | 6,758.3 | 6,835.5 |
| % Chg from Year Ago | 0.9% | 1.3% | 1.3% | 1.4% | 1.1% |
| Resident Births | 85.7 | 85.0 | 86.6 | 85.0 | 84.2 |
| Birth Rate** | 13.2 | 12.9 | 13.0 | 12.6 | 12.8 |
| Residents Deaths | 48.5 | 49.9 | 51.1 | 54.2 | 56.2 |
| Net Migration** | 34.2 | 49.3 | 53.0 | 53.3 | 59.5 |

^{*}This population figure is from the Arizona Dept. of Administration, rather than the official Census population count. EBRC feels this figure is more accurate.

^{**}Birth rate and net migration are both calculated by EBRC using data from the Arizona Dept. of Health Services.

| Arizona - Personal Income and Earnings | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|-----------|-----------|-----------|-----------|-----------|
| Per Capita Personal Income (\$), EBRC* | 36,349.6 | 36,799.8 | 38,356.5 | 39,560.7 | 40,805.2 |
| % Chg from Year Ago | 3.6% | 1.2% | 4.2% | 3.1% | 3.1% |
| Average Earnings per Job (\$), BEA** | 48,170 | 49,070 | 50,083 | 51,002 | |
| % Chg from Year Ago | 2.9% | 1.9% | 2.1% | 1.8% | |
| Personal Income Derivation (\$ millions), BEA*** | | | | | |
| Total Personal Income | 236,220.3 | 242,181.5 | 255,731.8 | 267,361.1 | 278,924.9 |
| % Chg from Year Ago | 4.6% | 2.5% | 5.6% | 4.5% | 4.3% |
| Earnings by place of work | 158,853.5 | 165,510.0 | 172,673.2 | 180,699.2 | 190,186.0 |
| Less: Contributions for government social insurance | 16,540.0 | 19,323.9 | 19,999.4 | 20,974.3 | 22,008.6 |
| Plus: Adjustment for residence | 1,334.4 | 1,288.8 | 1,376.4 | 1,539.2 | 1,617.9 |
| Equals: Net earnings by place of residence | 143,647.9 | 147,475.0 | 154,050.2 | 161,264.1 | 169,795.3 |
| Plus: Dividends, interest, and rent | 44,501.6 | 44,902.3 | 48,316.7 | 49,793.4 | 50,819.4 |
| Plus: Personal current transfer receipts | 48,070.8 | 49,804.2 | 53,365.0 | 56,303.6 | 58,310.2 |
| Components of Earnings (\$ millions), BEA*** | | | | | |
| Total Wages and salaries | 119,041.4 | 122,681.9 | 127,830.5 | 134,025.2 | 141,253.8 |
| % Chg from Year Ago | 4.7% | 3.1% | 4.2% | 4.8% | 5.4% |
| Supplements to wages and salaries | 26,873.8 | 27,727.5 | 28,678.1 | 29,112.2 | 30,511.2 |
| Proprietors' income | 12,938.2 | 15,100.6 | 16,164.7 | 17,561.8 | 18,420.9 |
| Farm | 318.6 | 738.5 | 623.8 | 808.2 | 908.0 |
| Nonfarm | 12,619.6 | 14,362.1 | 15,540.9 | 16,753.6 | 17,512.9 |
| | | | | | |

^{*}EBRC calulates per capita personal income using total personal income from BEA divided by population estimates from ADOA. ADOA counts differ from official Census counts, but EBRC considers them more accurate.

^{***}for detailed definitions, see BEA table SA4 "Personal Income and Employment by Major Component"

| Inflation and Prices - United States | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|---|----------|----------|----------|----------|----------|
| U.S. Consumer Price Indices (seasonally adjusted) | , BLS | | | | |
| All Urban Consumers: All Items | 242.82 | 244.16 | 244.46 | 243.75 | 244.16 |
| % Chg from Year Ago | 2.1% | 2.5% | 2.8% | 2.4% | 2.2% |
| Western States - All Urban Consumers: All items | 249.52 | 250.81 | 252.25 | 252.95 | 253.81 |
| % Chg from Year Ago | 2.5% | 2.5% | 3.0% | 3.1% | 2.9% |
| U.S. Producer Price Index for All Commodities | | | | | |
| (seas. adj.), BLS | 188.20 | 190.60 | 191.10 | 191.30 | 193.00 |
| % Chg from Year Ago | 2.6% | 4.4% | 5.4% | 5.1% | 5.4% |

^{**}Average earnings per job is total earnings divided by total full-time and part-time employment. Earnings is the sum of three components of personal income--wages and salaries, supplements to wages and salaries, and proprietors' income.

| Arizona - Travel and Tourism | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|--|-----------------|-----------|-----------|-----------|-----------|
| Employment (000s, 12-month moving average | s*), BLS | | | | |
| Leisure and Hospitality | 310.0 | 311.2 | 312.5 | 314.0 | 315.4 |
| % Chg from Year Ago | 3.6% | 3.8% | 3.9% | 4.2% | 4.4% |
| Accommodation | 45.8 | 45.8 | 46.0 | 46.0 | 46.2 |
| % Chg from Year Ago | 1.3% | 1.4% | 1.5% | 1.7% | 1.9% |
| Sales (\$000s, accrual, 12-month moving avera | ge*), ADOR | | | | |
| Hotel/Motel | 243,696.6 | 244,937.0 | 246,210.6 | 245,771.2 | |
| % Chg from Year Ago | 5.1% | 6.4% | 6.4% | 5.7% | |
| Phoenix Sky Harbor International Airport (12-r | month moving av | erages*) | | | |
| Total Passengers | 3,615,294 | 3,615,717 | 3,611,831 | 3,610,569 | 3,619,066 |
| % Chg from Year Ago | -1.4% | -1.5% | -1.8% | -2.0% | -1.7% |
| Tucson International Airport (12-month moving | g averages*) | | | | |
| Total Passengers | 273,805 | 274,667 | 275,124 | 277,303 | 279,926 |
| % Chg from Year Ago | 3.4% | 3.3% | 3.1% | 3.9% | 5.2% |

^{*}These data series are all quite volatile, thus the 12-month moving average yields more accurate information on trend.

| Arizona - Travel and Tourism, cont. | Aug 2016 | Sep 2016 | Oct 2016 | Nov 2016 | Dec 2016 |
|---|--------------------|-----------------|-----------|-----------|-----------|
| International Border Crossings - Nogales Distri | ict, Bureau of Tra | ansportation St | atistics | | |
| Pedestrians | 571,170 | 567,787 | 550,338 | 645,141 | 663,625 |
| % Chg from Year Ago | 8.7% | 14.7% | -5.1% | 1.9% | -2.2% |
| Personal Vehicles | 733,927 | 707,492 | 764,669 | 751,761 | 770,281 |
| % Chg from Year Ago | 1.4% | 1.9% | 2.2% | -1.0% | 3.7% |
| Personal Vehicle Passengers | 1,396,210 | 1,307,610 | 1,425,482 | 1,399,858 | 1,504,678 |
| % Chg from Year Ago | -1.6% | 0.4% | 1.9% | -1.8% | 1.1% |
| Buses | 1,122 | 1,009 | 1,092 | 1,133 | 1,217 |
| % Chg from Year Ago | -6.6% | -0.8% | -2.8% | 6.9% | 14.2% |
| Bus Passengers | 19,232 | 13,878 | 14,419 | 16,047 | 19,434 |
| % Chg from Year Ago | 1.8% | 7.3% | 3.9% | 4.2% | 24.0% |
| Trucks | 22,039 | 22,053 | 28,585 | 33,205 | 35,421 |
| % Chg from Year Ago | 12.9% | 4.2% | 5.6% | 11.2% | 7.8% |
| Trains | 62 | 59 | 50 | 57 | 63 |
| % Chg from Year Ago | -7.5% | -3.3% | -23.1% | -1.7% | 6.8% |

^{*}Figures are totals of all Arizona border ports of entry (Nogales District): Douglas, Lukeville, Naco, Nogales, San Luis. Crossings are from Mexico into the United States.

| Park Visits, Arizona | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|--------------|----------|----------|----------|----------|
| Visits (000s) Arizona State and National Parks, | , NPS & ASPB | | | | |
| Total Arizona | 19,030.6 | 19,221.3 | 20,703.7 | 22,427.9 | 23,438.1 |
| % Chg from Year Ago | -1.6% | 1.0% | 7.7% | 8.3% | 4.5% |
| Northern Arizona | 16,552.4 | 16,626.2 | 18,027.4 | 19,531.4 | 20,419.6 |
| % Chg from Year Ago | -1.8% | 0.4% | 8.4% | 8.3% | 4.5% |
| Historical | 1,147.4 | 1,070.3 | 1,114.5 | 1,177.8 | 1,158.9 |
| Scenic | 6,369.7 | 6,521.0 | 6,933.8 | 7,670.8 | 7,838.9 |
| Water-based | 9,035.3 | 9,034.9 | 9,979.1 | 10,682.8 | 11,421.8 |
| Southern Arizona | 2,478.2 | 2,595.1 | 2,676.3 | 2,896.5 | 3,018.5 |
| % Chg from Year Ago | -0.2% | 4.7% | 3.1% | 8.2% | 4.2% |
| Historical | 382.2 | 359.4 | 384.8 | 425.4 | 434.1 |
| Scenic | 1,729.7 | 1,869.3 | 1,903.1 | 2,059.9 | 2,160.9 |
| Water-based | 366.3 | 366.4 | 388.4 | 411.2 | 423.4 |



| Phoenix-Mesa-Glendale MSA - Monthly Data | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|--|------------------|------------------|---------------|---------------|----------|
| Persons (000s), Local Area Unemployment St | atistics, BLS | | | | |
| Civilian Labor Force (000s), BLS | 2,267.3 | 2,280.0 | 2,304.3 | 2,307.1 | 2,294.1 |
| Unemployment Rate | 4.1 | 4.5 | 4.4 | 4.1 | 3.9 |
| Employees on Nonagricultural Payrolls (000s) | , Current Employ | ment Statistics, | BLS* | | |
| Total Nonfarm Employment | 2,032.6 | 1,990.9 | 2,013.0 | 2,017.3 | 2,023.4 |
| Mining and Logging | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 |
| Construction | 104.7 | 103.9 | 104.2 | 107.2 | 109.2 |
| Manufacturing | 122.2 | 121.6 | 121.9 | 121.0 | 121.5 |
| Trade, Transportation, & Utilities | 403.4 | 391.0 | 387.9 | 387.9 | 387.4 |
| Information | 35.8 | 35.4 | 35.8 | 35.9 | 36.3 |
| Financial Activities | 180.0 | 179.5 | 181.2 | 181.6 | 182.0 |
| Professional & Business Services | 355.0 | 341.3 | 343.4 | 341.6 | 341.3 |
| Education and Health Services | 299.1 | 296.2 | 298.5 | 299.3 | 300.1 |
| Leisure and Hospitality | 221.4 | 221.0 | 227.7 | 232.0 | 233.6 |
| Other Services | 62.6 | 60.9 | 61.9 | 61.9 | 61.9 |
| Government | 245.2 | 236.9 | 247.3 | 245.7 | 246.9 |
| Average Hourly Earnings, Private, \$, BLS | 25.25 | 25.90 | 26.38 | 25.97 | 26.56 |
| Sales (\$ accrual), ADOR | | | | | |
| Aggregate Retail Sales, EBRC | 6,829,342,969 | 5,808,215,870 | 5,501,886,961 | 6,212,646,606 | |
| Retail Sales | 4,929,304,935 | 3,594,830,517 | 3,579,641,258 | 4,115,176,817 | |
| Food | 722 | 727 | 730 | 732 | |
| Restaurants and Bars | 849,174,856 | 835,117,977 | 874,070,488 | 984,071,019 | |
| Gasoline, EBRC | 329,288,842 | 651,149,990 | 318,431,192 | 381,025,063 | |
| Amusements | 87,861,216 | 85,447,836 | 94,049,745 | 113,046,469 | |
| Hotel/Motel | 112,808,510 | 178,339,498 | 235,584,078 | 287,522,409 | |
| New Housing Units Authorized, Census C-40 | | | | | |
| Total Units | 2,064 | 2,614 | 1,971 | 2,449 | 2,367 |
| Single Family Units | 1,546 | 1,649 | 1,635 | 1,716 | 1,582 |
| Housing Sales and Prices, ARMLS | | | | | |
| Units Sold | 7,154 | 6,028 | 6,547 | 9,304 | 8,819 |
| Average Price (\$) | 281,840 | 282,593 | 287,079 | 289,417 | 292,124 |
| | | | | | |

 $^{{}^{*}\}text{Go}$ to www.azeconomy.org for a more detailed breakout of employment categories.

| Phoenix-Mesa-Glendale MSA - Annual Data | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|-------------|-------------|-------------|-------------|-----------|
| Population, ADOA* | 4,273,897 | 4,338,672 | 4,404,888 | 4,482,906 | 4,550,388 |
| % Chg from Year Ago | 1.1% | 1.5% | 1.5% | 1.8% | 1.5% |
| Total Personal Income (\$000), BEA | 163,407,229 | 167,760,664 | 178,064,720 | 186,693,084 | |
| % Chg from Year Ago | 5.7% | 2.7% | 6.1% | 4.9% | |
| Per Capita Personal Income (\$), EBRC** | 38,234 | 38,666 | 40,424 | 41,646 | |
| % Chg from Year Ago | 4.6% | 1.1% | 4.6% | 3.0% | |

| Tucson MSA (Pima Co.)- Monthly Data | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|---|------------------|------------------|---------------|---------------|-----------|
| Persons (000s), Local Area Unemployment | Statistics, BLS | | | | _ |
| Civilian Labor Force (000s), BLS | 471,747.0 | 475,092.0 | 479,901.0 | 481,256.0 | 477,210.0 |
| Unemployment Rate | 4.4 | 4.8 | 4.7 | 4.4 | 4.2 |
| Employees on Nonagricultural Payrolls (00 | Os), Current Emp | loyment Statisti | cs, BLS* | | |
| Total Nonfarm Employment | 379.3 | 372.7 | 375.9 | 378.2 | 378.1 |
| Mining and Logging | 1.6 | 1.6 | 1.6 | 1.6 | 1.6 |
| Construction | 14.8 | 14.6 | 14.7 | 14.9 | 15.0 |
| Manufacturing | 23.4 | 23.2 | 23.9 | 23.5 | 23.5 |
| Trade, Transportation, and Utilities | 61.4 | 60.0 | 59.2 | 59.1 | 59.4 |
| Information | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 |
| Financial Activities | 17.4 | 17.2 | 17.3 | 17.5 | 17.7 |
| Professional and Business Services | 50.0 | 48.5 | 49.3 | 49.1 | 49.0 |
| Education and Health Services | 65.4 | 65.1 | 65.2 | 65.6 | 65.6 |
| Leisure and Hospitality | 46.0 | 45.4 | 45.4 | 47.4 | 46.9 |
| Other Services | 15.1 | 15.0 | 15.1 | 15.3 | 15.3 |
| Government | 79.2 | 77.1 | 79.2 | 79.2 | 79.1 |
| Sales (\$ accrual), ADOR | | | | | |
| Aggregate Retail , EBRC | 1,318,226,462 | 1,121,715,313 | 1,069,174,568 | 1,188,356,417 | |
| Retail | 929,342,813 | 666,302,859 | 676,871,614 | 772,271,268 | |
| Food, EBRC | 158,129,577 | 159,225,111 | 159,630,413 | 160,029,796 | |
| Restaurants & Bars | 160,017,032 | 155,725,459 | 164,536,436 | 176,927,677 | |
| Gasoline, EBRC | 70,737,040 | 140,461,885 | 68,136,105 | 79,127,676 | |
| Amusements | 10,883,603 | 7,326,905 | 10,512,797 | 14,220,471 | |
| Hotel/Motel | 23,593,131 | 39,990,957 | 40,569,260 | 47,077,969 | |
| New Housing Units Authorized, Census C-4 | 10 | | | | |
| Total Units | 205 | 167 | 216 | 276 | 223 |
| Single Family | 183 | 152 | 204 | 224 | 218 |
| Housing Sales and Prices, TAR | | | | | |
| Units Sold | 1,229 | 1,093 | 1,221 | 1,619 | 1,445 |
| Average Price (\$) | 226,598 | 217,144 | 225,032 | 224,815 | 232,988 |

^{*}Go to www.azeconomy.org for a more detailed breakout of employment categories.

| Tucson MSA (Pima Co.) - Annual Data | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|------------|------------|------------|------------|-----------|
| Population, ADOA* | 990,380 | 996,046 | 1,007,162 | 1,009,371 | 1,013,103 |
| % Chg from Year Ago | 0.4% | 0.6% | 1.1% | 0.2% | 0.4% |
| Total Personal income | 35,985,709 | 36,453,218 | 37,893,093 | 38,922,402 | |
| % Chg from Year Ago | 3.6% | 1.3% | 4.0% | 2.7% | |
| Per Capita Personal Income (\$), EBRC** | 36,335 | 36,598 | 37,624 | 38,561 | |
| % Chg from Year Ago | 3.1% | 0.7% | 2.8% | 2.5% | |



| Flagstaff MSA (Coconino County) - Monthly Data | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|--|-------------|------------|------------|-------------|----------|
| Civilian Labor Force (000s), BLS | 73.7 | 73.9 | 74.3 | 75.0 | 75.1 |
| Unemployment Rate | 6.0 | 6.4 | 6.1 | 5.6 | 4.9 |
| Total Nonfarm Employment (000s), BLS | 66.4 | 64.5 | 65.3 | 65.8 | 67.1 |
| Private | 47.0 | 45.1 | 45.6 | 46.0 | 47.2 |
| Government | 16.8 | 16.9 | 17.2 | 17.3 | 17.3 |
| Average Hourly Earnings, Total Private, \$, BLS | 18.38 | 18.83 | 18.72 | 18.69 | 18.47 |
| Retail Sales (\$, accrual), ADOR* | 122,763,823 | 87,918,196 | 92,917,681 | 106,698,097 | |
| Total New Residential Permits (units), Census C-40 | 26 | 17 | 17 | 33 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.

| Flagstaff MSA (Coconino County) - Annual Data | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|-----------|-----------|-----------|-----------|---------|
| Population, ADOA* | 134,313 | 135,695 | 139,372 | 141,602 | 142,560 |
| % Chg from Year Ago | 0.1% | 1.0% | 2.7% | 1.6% | 0.7% |
| Total Personal Income (\$000), BEA | 4,939,175 | 5,130,228 | 5,449,838 | 5,705,476 | |
| % Chg from Year Ago | 0.4% | 3.9% | 6.2% | 4.7% | |
| Per Capita Personal Income (\$), EBRC** | 36,773.6 | 37,807.1 | 39,102.8 | 40,292.3 | |
| % Chg from Year Ago | 0.3% | 2.8% | 3.4% | 3.0% | |

^{*}Population counts as of July 1st. ADOA population estimates differ from official Census Bureau estimates. EBRC considers ADOA counts to be the most accurate.

^{**}BEA total personal income divided by ADOA population estimates.

| Lake Havasu City - Kingman MSA (Mohave County) - Monthly Data | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|--|-------------|-------------|-------------|-------------|----------|
| Civilian Labor Force (000s), BLS | 79.7 | 81.0 | 81.8 | 81.8 | 81.7 |
| Unemployment Rate | 5.9 | 6.5 | 6.2 | 5.7 | 5.5 |
| Total Nonfarm Employment (000s), BLS | 48.5 | 47.8 | 48.5 | 48.6 | 49.0 |
| Private | 41.0 | 40.3 | 40.8 | 40.9 | 41.3 |
| Government | 7.5 | 7.5 | 7.7 | 7.7 | 7.7 |
| Average Hourly Earnings, Total Private, \$, BLS | 21.66 | 21.79 | 21.45 | 21.88 | 22.49 |
| Retail Sales (\$, accrual), ADOR* | 165,266,080 | 127,848,352 | 135,837,208 | 150,108,520 | |
| Total New Residential Permits (units), Census C-40 | 57 | 70 | 73 | 87 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.

| Lake Havasu City-Kingman MSA (Mohave County) | | | | | |
|--|-----------|-----------|-----------|-----------|--------|
| - Annual Data | 2012 | 2013 | 2014 | 2015 | 2016 |
| Population, July 1st estimate, ADOA | 77,683 | 77,900 | 77,922 | 78,269 | 78,135 |
| % Chg from Year Ago | 2.4% | 0.3% | 0.0% | 0.5% | -0.2% |
| Total Personal Income (\$000), BEA | 5,291,048 | 5,422,848 | 5,743,703 | 6,040,669 | |
| % Chg from Year Ago | 2.3% | 2.5% | 5.9% | 5.2% | |
| Per Capita Personal Income, EBRC | 26,055 | 26,636 | 28,155 | 29,364 | |
| % Chg from Year Ago | 1.0% | 2.2% | 5.7% | 4.3% | |

^{*}EBRC considers the ADOA population estimates more accurate than official Census population estimates.

^{**}BEA "total personal income" divided by ADOA population estimate.

| Prescott MSA (Yavapai County) - Monthly Data | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|--|-------------|-------------|-------------|-------------|----------|
| Civilian Labor Force (000s), BLS | 100.3 | 101.3 | 102.2 | 102.4 | NA |
| Unemployment Rate | 4.5 | 4.7 | 4.8 | 4.5 | NA |
| Total Nonfarm Employment (000s), BLS | 62.9 | 61.6 | 62.9 | 63.3 | 64.0 |
| Private | 52.0 | 51.0 | 51.6 | 52.0 | 52.6 |
| Government | 10.9 | 10.6 | 11.3 | 11.3 | 11.4 |
| Average Hourly Earnings, Total Private (\$), BLS | 20.59 | 20.87 | 20.64 | 20.48 | 20.31 |
| Retail Sales (\$, accrual), ADOR* | 181,384,201 | 127,626,708 | 143,983,822 | 161,113,659 | |
| Total New Residential Permits (units), Census C-40 | 331 | 74 | 98 | 121 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.

| Prescott MSA (Yavapai County) - Annual Data | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|-----------|-----------|-----------|-----------|---------|
| Population, ADOA* | 211,583 | 213,294 | 215,357 | 217,778 | 220,189 |
| % Chg from Year Ago | 0.2% | 0.8% | 1.0% | 1.1% | 1.1% |
| Total Personal Income (\$000), BEA | 6,623,513 | 6,936,360 | 7,491,508 | 7,900,004 | |
| % Chg from Year Ago | 3.7% | 4.7% | 8.0% | 5.5% | |
| Per Capita Personal Income (\$), EBRC** | 31,305 | 32,520 | 34,786 | 36,275 | |
| % Chg from Year Ago | 3.5% | 3.9% | 7.0% | 4.3% | |

^{*}Population counts as of July 1st. ADOA population estimates differ from official Census Bureau estimates. EBRC considers ADOA counts to be the most accurate.

^{**}BEA total personal income divided by ADOA population estimates.

| Sierra Vista - Douglas MSA (Cochise County) - | | | | | |
|--|------------|------------|------------|------------|----------|
| Monthly Data | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
| Civilian Labor Force (000s), BLS | 50.0 | 50.6 | 50.6 | 51.3 | 50.8 |
| Unemployment Rate | 5.3 | 5.9 | 5.8 | 5.3 | 5.2 |
| Total Nonfarm Employment (000s), BLS | 34.6 | 34.1 | 34.3 | 34.4 | 34.4 |
| Private | 23.0 | 22.8 | 22.8 | 23.0 | 23.0 |
| Government | 11.6 | 11.3 | 11.5 | 11.4 | 11.4 |
| Average Hourly Earnings, Total Private (\$), BLS | 19.74 | 19.78 | 19.15 | 18.95 | 19.24 |
| Retail Sales (\$, accrual), ADOR* | 80,236,485 | 58,432,074 | 61,396,825 | 70,833,641 | |
| Total New Residential Permits (units), Census C-40 | 57 | 70 | 73 | 87 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.

| 2012 | 2013 | 2014 | 2015 | 2016 |
|-----------|--|---|--|---|
| 50,908 | 51,269 | 51,104 | 50,914 | 50,705 |
| 0.0% | 0.7% | -0.3% | -0.4% | -0.4% |
| 4,648,859 | 4,591,143 | 4,677,975 | 4,821,097 | |
| -2.2% | -1.2% | 1.9% | 3.1% | |
| 35,555 | 35,072 | 36,088 | 37,340 | |
| -2.3% | -1.4% | 2.9% | 3.5% | |
| | 50,908 0.0% 4,648,859 -2.2% 35,555 | 50,908 51,269 0.0% 0.7% 4,648,859 4,591,143 -2.2% -1.2% 35,555 35,072 | 50,908 51,269 51,104 0.0% 0.7% -0.3% 4,648,859 4,591,143 4,677,975 -2.2% -1.2% 1.9% 35,555 35,072 36,088 | 50,908 51,269 51,104 50,914 0.0% 0.7% -0.3% -0.4% 4,648,859 4,591,143 4,677,975 4,821,097 -2.2% -1.2% 1.9% 3.1% 35,555 35,072 36,088 37,340 |

^{*}Population counts as of July 1st. ADOA population estimates differ from official Census Bureau estimates. EBRC considers ADOA counts to be the most accurate.

^{**}BEA total personal income divided by ADOA population estimates.



| Yuma MSA (Yuma County) - Monthly Data | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|--|-------------|-------------|-------------|-------------|----------|
| Civilian Labor Force (000s), BLS | 92.9 | 94.6 | 92.1 | 96.2 | 96.6 |
| Unemployment Rate | 15.1 | 14.4 | 13.6 | 12.8 | 16.3 |
| Total Nonfarm Employment (000s), BLS | 56.1 | 56.1 | 56.5 | 56.5 | 55.9 |
| Private | 41.3 | 41.5 | 41.8 | 41.8 | 41.1 |
| Government | 14.8 | 14.6 | 14.7 | 14.7 | 14.8 |
| Average Hourly Earnings, Total Private (\$), BLS | 19.26 | 19.27 | 19.17 | 19.34 | 19.17 |
| Retail Sales (\$, accrual), ADOR* | 173,723,606 | 129,832,292 | 137,398,427 | 152,512,685 | |
| Total New Residential Permits (units), Census C-40 | 83 | 60 | 58 | 92 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.

| Yuma MSA (Yuma County) - Annual Data | 2012 | 2013 | 2014 | 2015 | 2016 |
|--------------------------------------|-----------|-----------|-----------|-----------|--------|
| Population, ADOA* | 61,500 | 63,007 | 63,718 | 64,180 | 64,018 |
| % Chg from Year Ago | 1.6% | 2.5% | 1.1% | 0.7% | -0.3% |
| Total Personal Income (\$000) | 5,593,053 | 5,926,507 | 5,954,316 | 6,449,702 | |
| % Chg from Year Ago | -0.9% | 6.0% | 0.5% | 8.3% | |
| Per Capita Personal Income (\$)** | 27,260 | 28,313 | 28,085 | 30,000 | |
| % Chg from Year Ago | -3.2% | 3.9% | -0.8% | 6.8% | |

^{*}Population counts as of July 1st. ADOA population estimates differ from official Census Bureau estimates. EBRC considers ADOA counts to be the most accurate.

TABLES: SOURCES AND ABBREVIATIONS



ADHS: Arizona Department of Health Services

ADOA: Arizona Department of Administration, Office of **Employment and Population Statistics**

ADOR: Arizona Department of Revenue

ADOT: Arizona Department of Transportation

ARMLS: Arizona Regional Multiple Listing Service

ASPB: Arizona State Parks Board

BEA: Bureau of Economic Analysis, U.S. Department of

Commerce

BLS: Bureau of Labor Statistics, U.S. Department of

Census C-40: U.S. Census Bureau, U.S. Department of

Micropolitan SA: Micropolitan Statistical Area must have at least one urban cluster of at least 10,000, but less

than 50,000 inhabitants.

Co.: County

EBR: The Economic and Business Research Center, The

University of Arizona.

MSA: Metropolitan Statistical Area must have at least one core urbanized area of 50,000 or more inhabitants.

PSHIA: Phoenix Sky Harbor International Airport

SAAR: Seasonally adjusted at annual rates

TAR: Tucson Association of Realtors

U.S. Bankruptcy Court: District of Arizona

USCBP: U.S. Customs and Border Protection, U.S. De-

partment of Homeland Security

BTS: Bureau of Transportation Statistics, U.S. Depart-

ment of Transportation

NPS: National Parks Service

^{**}BEA total personal income divided by ADOA population estimates.

ARIZONA ECONOMIC INDICATORS - COUNTIES

| Apache County Summary - Monthly | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|---------------------------------------|------------|-----------|-----------|-----------|----------|
| Civilian Labor Force (000s), BLS | 19.6 | 20.2 | 19.9 | 20.1 | 19.7 |
| Unemployment Rate | 10.7 | 11.7 | 11.5 | 10.5 | 9.7 |
| Total Nonfarm Employment (000s), ADOA | 17.6 | 17.5 | 17.4 | 17.5 | 17.6 |
| Private | 7.4 | 7.2 | 7.1 | 7.1 | 7.3 |
| Government | 10.2 | 10.3 | 10.2 | 10.4 | 10.2 |
| Retail Sales (\$, accrual), ADOR* | 10,501,192 | 8,866,202 | 8,564,158 | 8,976,061 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.

| Gila County (Payson Micropolitan SA) Summary - Monthly | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|---|------------|------------|------------|------------|----------|
| Civilian Labor Force (000s), BLS | 20.6 | 20.8 | 20.9 | 21.1 | 21.0 |
| Unemployment Rate | 6.5 | 7.0 | 6.7 | 6.1 | 5.8 |
| Total Nonfarm Employment (000s), ADOA | 14.6 | 14.4 | 14.6 | 14.5 | 14.7 |
| Private | 9.5 | 9.3 | 9.4 | 9.4 | 9.5 |
| Government | 5.2 | 5.1 | 5.2 | 5.1 | 5.2 |
| Retail Sales (\$, accrual), ADOR* | 30,166,689 | 21,462,904 | 23,824,091 | 26,201,754 | |
| New Residential Permits (units), Census C-40 | 8 | 10 | 11 | 19 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.

| Graham County Summary - Monthly | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|---------------------------------------|------------|------------|------------|------------|----------|
| Civilian Labor Force (000s), BLS | 14.4 | 14.1 | 14.6 | 14.7 | 14.6 |
| Unemployment Rate | 5.7 | 6.7 | 6.2 | 5.8 | 5.4 |
| Total Nonfarm Employment (000s), ADOA | 8.8 | 8.3 | 8.7 | 8.7 | 8.8 |
| Private | 5.5 | 5.4 | 5.4 | 5.5 | 5.5 |
| Government | 3.3 | 2.8 | 3.2 | 3.2 | 3.2 |
| Retail Sales (\$, accrual), ADOR* | 23,957,276 | 18,951,179 | 18,887,278 | 21,974,603 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.

| Greenlee County Summary - Monthly | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|---------------------------------------|-----------|------------|-----------|-----------|----------|
| Civilian Labor Force (000s), BLS | 3.8 | 3.8 | 3.9 | 3.8 | 3.8 |
| Unemployment Rate | 6.0 | 6.4 | 6.0 | 5.7 | 5.2 |
| Total Nonfarm Employment (000s), ADOA | 4.2 | 4.2 | 4.4 | 4.2 | 4.2 |
| Private | 3.8 | 3.7 | 3.8 | 3.7 | 3.7 |
| Government | 0.5 | 0.5 | 0.5 | 0.5 | 0.6 |
| Retail Sales (\$, accrual), ADOR* | 9,491,856 | 12,315,258 | 7,419,620 | 9,487,750 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.



ARIZONA ECONOMIC INDICATORS - COUNTIES

| La Paz County Summary - Monthly | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|---------------------------------------|------------|------------|------------|------------|----------|
| Civilian Labor Force (000s), BLS | 8.4 | 8.8 | 8.6 | 9.2 | 8.9 |
| Unemployment Rate | 5.3 | 5.7 | 5.7 | 4.8 | 4.8 |
| Total Nonfarm Employment (000s), ADOA | 5.3 | 5.4 | 5.5 | 5.4 | 5.4 |
| Private | 3.0 | 3.2 | 3.3 | 3.3 | 3.2 |
| Government | 2.2 | 2.2 | 2.2 | 2.2 | 2.2 |
| Retail Sales (\$, accrual), ADOR* | 13,693,024 | 21,195,222 | 14,085,289 | 12,415,487 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.

| Navajo County (Show Low Micropolitan SA) Summary - Monthly | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|---|------------|------------|------------|------------|----------|
| Civilian Labor Force (000s), BLS | 40.9 | 41.0 | 41.3 | 41.9 | 42.2 |
| Unemployment Rate | 7.7 | 8.5 | 8.2 | 7.4 | 6.7 |
| Total Nonfarm Employment (000s), ADOA | 28.0 | 27.2 | 27.5 | 27.9 | 28.7 |
| Private | 18.5 | 18.1 | 18.2 | 18.6 | 19.2 |
| Government | 9.4 | 9.0 | 9.4 | 9.2 | 9.5 |
| Retail Sales (\$, accrual), ADOR* | 81,636,510 | 64,265,157 | 65,516,241 | 73,043,472 | |
| New Residential Permits (units), Census C-40 | 7 | 5 | 10 | 24 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.

| Santa Cruz County Summary - Monthly | Dec 2016 | Jan 2017 | Feb 2017 | Mar 2017 | Apr 2017 |
|--|------------|------------|------------|------------|----------|
| Civilian Labor Force (000s), BLS | 19.2 | 19.3 | 19.4 | 19.5 | 19.1 |
| Unemployment Rate | 8.6 | 8.8 | 8.2 | 7.8 | 7.2 |
| Total Nonfarm Employment (000s), ADOA | 13.3 | 13.1 | 13.2 | 13.2 | 13.2 |
| Private | 9.6 | 9.4 | 9.5 | 9.5 | 9.4 |
| Government | 3.7 | 3.7 | 3.7 | 3.7 | 3.8 |
| Retail Sales (\$, accrual), ADOR* | 37,603,062 | 23,899,378 | 25,507,692 | 29,830,415 | |
| New Residential Permits (units), Census C-40 | 7 | 2 | 5 | 9 | |

^{*}This retail sales figure does not include food, restaurant and bar, or gasoline sales.

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